**IDENTIFY POTENTIAL/SPECIFIC STRATEGIC PARTNERS FOR YOUR SCHOOL**

**COMMUNITY BASED ORGANIZATIONS (CBOs)**

**Question 1**: What CBOs can help your school?

**Question 2:** How specifically can they help you?

**Question 3:** How would you approach them to become a strategic partner?

**Question 4**: How could this strategic partner help your bottom line?

**YOUTH ORGANIZATIONS**

**Question 1**: What youth organizations can help your school?

**Question 2:** How specifically can they help you?

**Question 3:** How would you approach them to become a strategic partner?

**Question 4**: How could this strategic partner help your bottom line?

**SMALL BUSINESSES**

**Question 1**: What small businesses can help your school?

**Question 2:** How specifically can they help you?

**Question 3:** How would you approach them to become a strategic partner?

**Question 4**: How could this strategic partner help your bottom line?

**LARGE CORPORATIONS**

**Question 1**: What large corporations can help your school?

**Question 2:** How specifically can they help you?

**Question 3:** How would you approach them to become a strategic partner?

**Question 4**: How could this strategic partner help your bottom line?

**GOVERNMENT AGENCIES**

**Question 1**: What government agencies can help your school?

**Question 2:** How specifically can they help you?

**Question 3:** How would you approach them to become a strategic partner?

**Question 4**: How could this strategic partner help your bottom line?

**ELECTED OFFICIALS**

**Question 1**: What elected officials can help your school?

**Question 2:** How specifically can they help you?

**Question 3:** How would you approach them to become a strategic partner?

**Question 4**: How could this strategic partner help your bottom line?